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Q3 Investment Trends Forum

eLAND Information (6925)

2025.11.19

Agenda

1. Introduction to Products and Business Model

2. Q3 Financial Performance
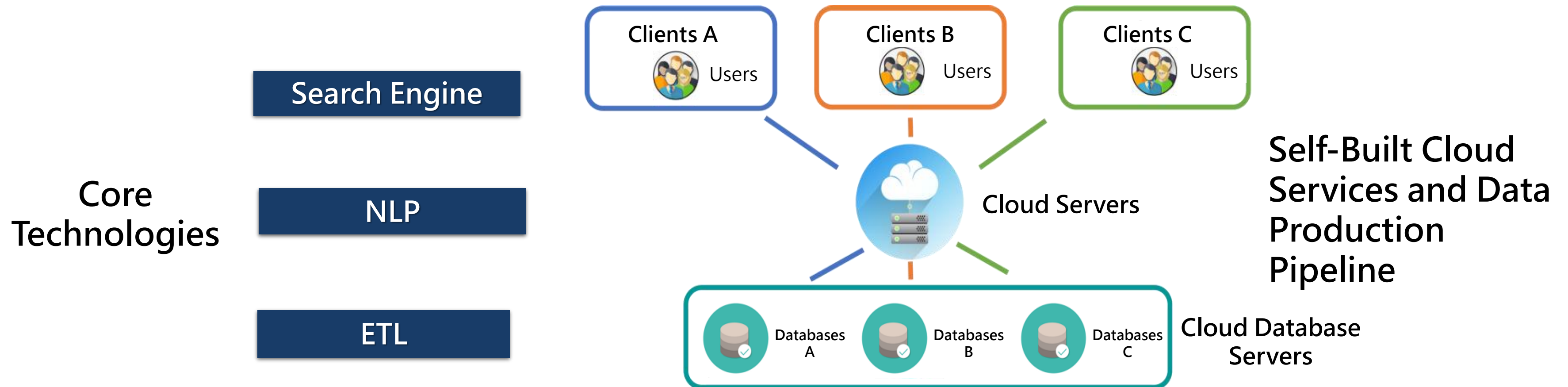
3. Conclusion and Q&A

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1. Introduction to Products and Business Model

eLAND Information

Leading AI Data Intelligence Company (Stock Code: 6925)

- eLAND Information specializes in advanced AI technologies such as Semantic Analysis and Search Engines, offering high-quality intelligent data analysis services through a subscription-based SaaS (Software as a Service) cloud model. By continuously integrating Search Engine and Semantic Analysis capabilities with AI, we deliver cutting-edge AI solutions and application services to our clients.
- Our clients includes major corporations across industries such as high-tech, telecommunications, finance, retail, and other industries, maintaining a strong market presence among leading enterprises. eLAND Information stands as a benchmark for successful and profitable development of enterprise SaaS cloud services within the industry.

Core Technologies

Search Engine

NLP

ETL

Clients A — Users

Clients B — Users

Clients C — Users

Cloud Servers

Self-Built Cloud Services and Data Production Pipeline

Databases A   Databases B   Databases C   Cloud Database Servers

eLAND AI Intelligent Data Services

- AI-powered intelligent data analysis delivered through subscription-based Software as a Service (SaaS).

Cloud Data Analytics Services

OpView

The largest Social Listening platform

PeopleView

Customer behavior and preference analyzing platform

Search Engine and NLP Licensing

Proprietary core engine delivering excellent performance processing tens of billions of unstructured data

AI Search

AI Search for KM Launched in 2024

Next-Generation GenAI Knowledge Management Platform

AI Model Launched in 2025

Enterprise-Dedicated GenAI Model Services

AI Search for EC

Intelligent Labeling and Search Recommendation System

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Main Product – OpView Social Listening platform

The most real-time data

Hundreds of cloud servers

24/7 crawling
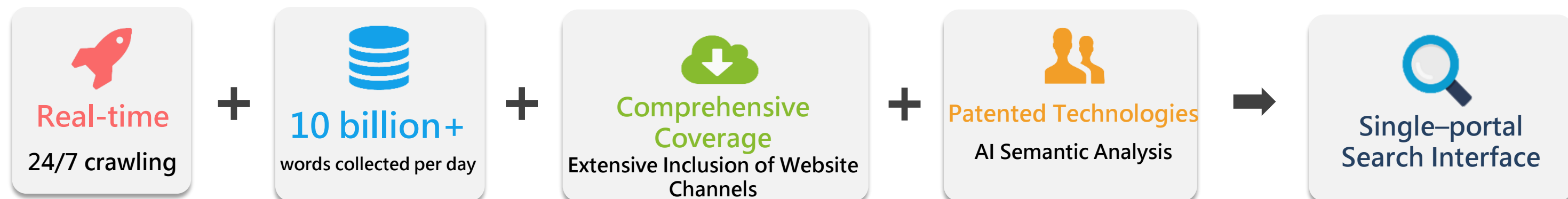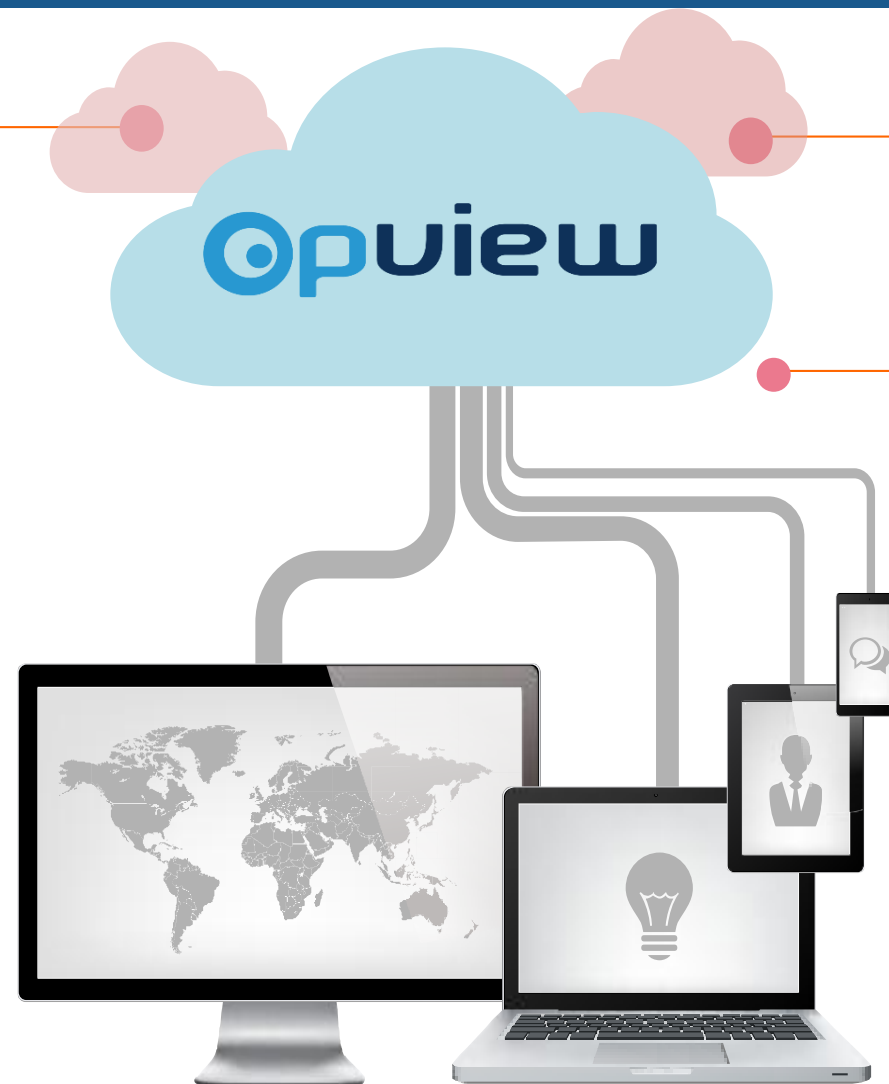
Integration of Multiple
Intelligence Data Sources

The largest observation range

220 thousand+ channels

Operations scale far exceeds that of peers

Extensive experience in deployment

Authoritative analyzing methods
recognized by major institutions

Leading AI Semantic Analysis technology

Top service provider selected by
trusted organizations

Real-time
24/7 crawling

\+

10 billion+
words collected per day

\+

Comprehensive Coverage
Extensive Inclusion of Website Channels

\+

Patented Technologies
AI Semantic Analysis

➡

Single–portal Search Interface

AI Search for KM

AI Search for KM integrates Generative AI, Search, and NLP, aligning with enterprise permissions and security controls while increasing operational efficiency by over 40%.

AI knowledge assistant
quick and accurate responses

💡 Rapid knowledge search

💡 Enhancing problem-solving efficiency

💡 24/7 service

AI Learning Coach
Conversational Search and Response

💡 Resolving Repetitive Issues
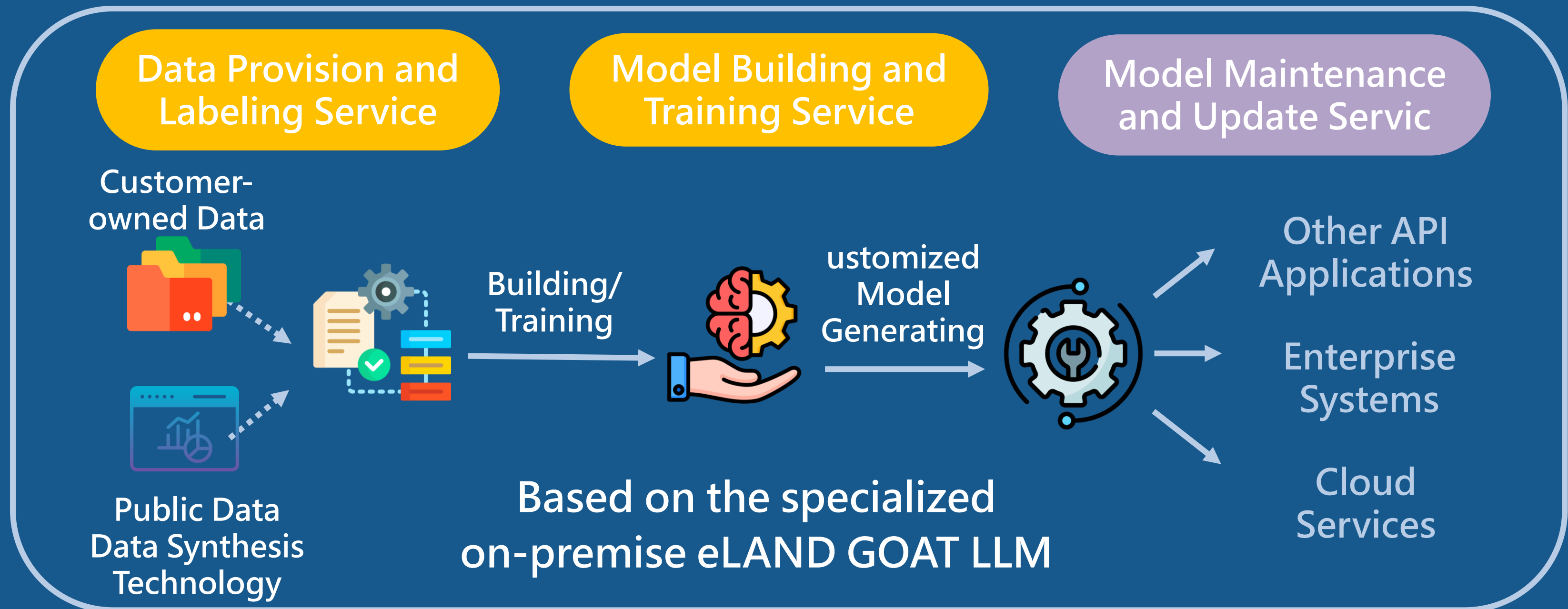
💡 Generates Key summarization

💡 Real-Time Online Q&A

AI Model

Develop customized models for enterprises. Enhancing Specific Scenario Capabilities with High Efficiency and Cost - Effectiveness. Align with Corporate Requirements and Information Security Standards

Scale Production Workflow

Data Provision and Labeling Service

Model Building and Training Service

Model Maintenance and Update Servic

Customer-owned Data

Building/Training

ustomized Model Generating

Other API Applications

Enterprise Systems

Cloud Services

Public Data Data Synthesis Technology

Based on the specialized on-premise eLAND GOAT LLM

AI Search Intelligent Search Platform

- Integrates Search and Generative AI to connect the data enterprise needs, providing next-generation business operations hub.

Application Platform

Model Processing

Data Processing

Permission Control

Flexible Interface

Cloud-based and On-Premise Deployment

Knowledge Q&A

Workspace

Task Delegation

Analysis, QA, and Generation

eLAND GOAT

eLAND ACTIVE RAG™

eLAND AI Search API

Various Knowledge Documents and Databases

Search

Large-scale efficient indexing and searching

NLP

AI Semantic Analysis

ETL

Data Extraction and Parsing

Market Information and Real-Time Information

Our Competitive Advantages – Technology, Products, Operations, and Market Strengths

Proprietary Core Technologies

Compared to other companies in the same industry, our company has independently developed key AI intelligent data technologies, including search engines, LLM, and distributed processing architectures. These capabilities ensure high product performance that meets enterprise application requirements.
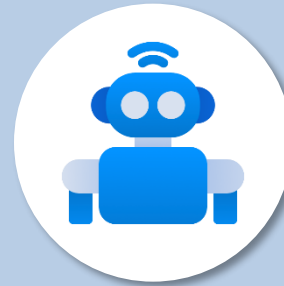
High-Quality Intelligent Data

From a product perspective, successful AI applications require both advanced technology and data. Our products integrate AI and data to provide comprehensive applications for enterprise. eLAND has amassed vast, complete, and high-quality dataset covering social media, audience profiles, and market informations from public online sources, which serves as crucial training material to enhance accuracy and capabilities of AI mode.

Large-Scale Data Platform

Operationally, eLAND built a data production pipeline that handles data capture, cleansing, aggregation, indexing, analysis, model building, and visualization. Our platform processes over 6 billion words daily, maintaining a continuous data workflow which can completes the process from ingestion to application within 15 minutes at fastest. Besides, multiple automated monitoring and backup systems of our platform create a strong entry barrier in the industry.

Strong Customer Base

In the market, our primary clients come from the finance, retail, advertising, marketing, and government industry. Many industry leaders in these fields are our customers. Their successful cases help eLAND to expand market expansion and scaling, while their feedback of using also helps us stay informed on the latest AI intelligent data applications and trends, reinforcing our leading position.

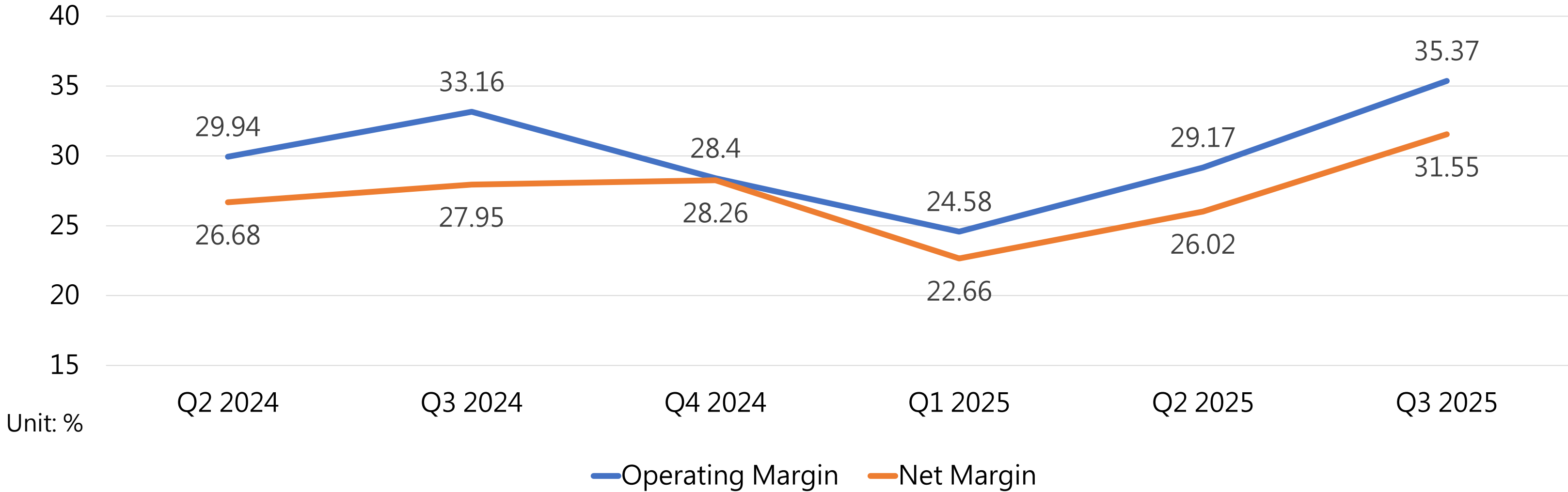# 2. Q3 Financial Performance

Financial Performance

Revenue

YoY = 8.7 %

	Q2 2024	Q3 2024	Q4 2024	Q1 2025	Q2 2025	Q3 2025
Revenue	44,851	49,394	49,816	43,975	49,216	53,695
YoY	11.6	17.7	8.1	11.8	9.7	8.7

Unit: NT$ thousands

Unit: %
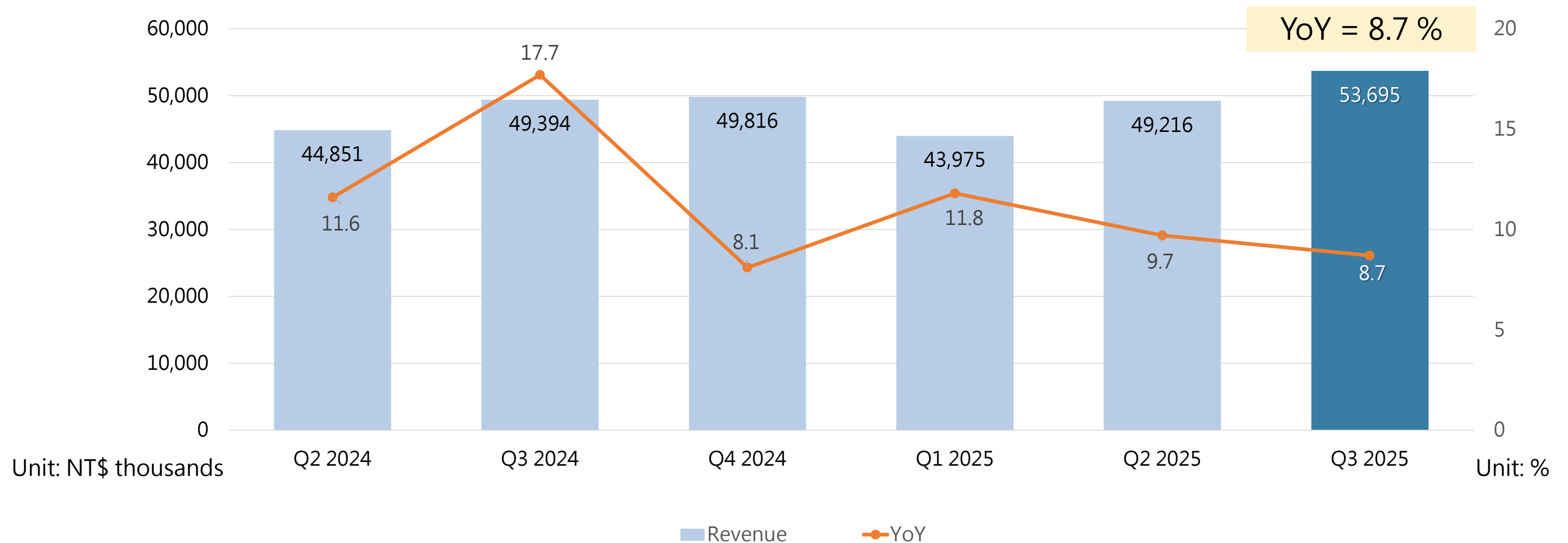
■ Revenue ─●─ YoY

Financial Performance

Gross Profit Margin

Unit: %

— Gross Profit Margin
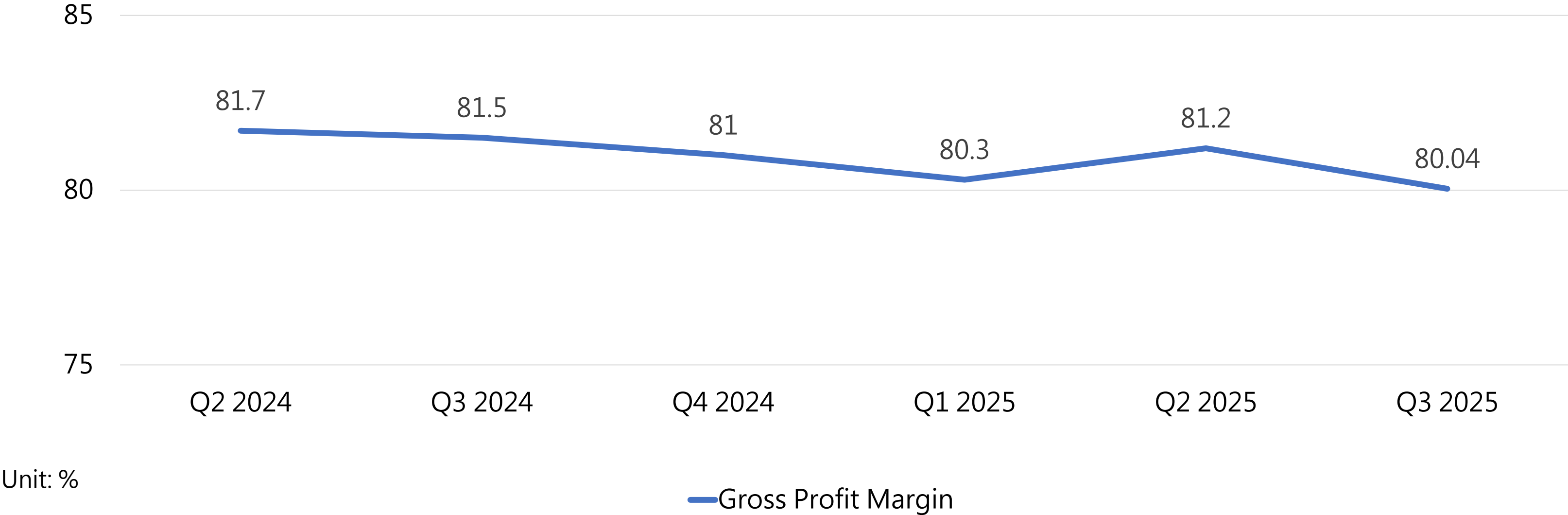
Financial Performance

Operating Margin / Net Margin

Unit: %

Financial Performance

● **Main Products / Services**

Main Products (Services)	Q1 2025			Q2 2025			Q3 2025		
	Revenue	Revenue Share	Growth Rate (YoY)	Revenue	Revenue Share	Growth Rate (YoY)	Revenue	Revenue Share	Growth Rate (YoY)
Cloud Data Analytics Services	37,689	85.7 %	9.6 %	37,903	77.0 %	9.4 %	37,430	69.7 %	1.9 %
AI Search	5,374	12.2 %	31.9 %	10,425	21.2 %	16.2 %	15,382	28.7 %	33.9 %
Search Engine Software and Others	912	2.1 %	5.6 %	888	1.8 %	-27.3 %	883	1.6 %	-25.0%
Total	43,975	100 %	11.8 %	49,216	100 %	9.7 %	53,695	100 %	8.7 %

Unit: NT$ thousands

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Q3 Product Development

Cloud Data Analytics Services

OpView AI Agent v2 Launch

- Introduced new modules for trend analysis, sentiment detection, and audience profiling, with support for multi-topic and multi-period comparisons.

- Introduced a preset Q&A framework to standardize analytical workflows for ad analysis, reputation tracking, and topic monitoring.

- Added verbatim responses and status indicators to improve transparency and reduce wait time.

Q3 Business Development

AI Search

Public Governance

Digital Marketing

Security Intelligence & Investigation

Financial Intelligence Assistant

Maintained focus on four core areas and signed multiple flagship clients in Q3, further expanding our market reach.

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Security Intelligence Analysis

In Q3, we secured key clients from security and intelligence units, serving as their partner for intelligence analysis and AI-driven case processing.

- Developed an AI Analytics Platform for Telecom Fraud Prevention
- Integrated cross-source intelligence with real-time querying
- Provided case linkage analysis with visualized relationship maps
- Enabled generative-AI–based summarization and analytical assistance

Public Governance

In Q3, we also secured government-commissioned projects to enhance administrative decision-making efficiency.

- Case file consolidation and key issue identification
- Querying similar cases based on key issues
- Regulatory comparison for case applicability
- Draft generation for opinions and decisions

Public Governance

In Q3, we partnered with key public-sector clients to optimize their legislative inquiry response process.

- Digitalized the Q&A drafting workflow

- Designed intuitive user guidance

- Enabled news reference checks and summary generation

- Developed an offline query system
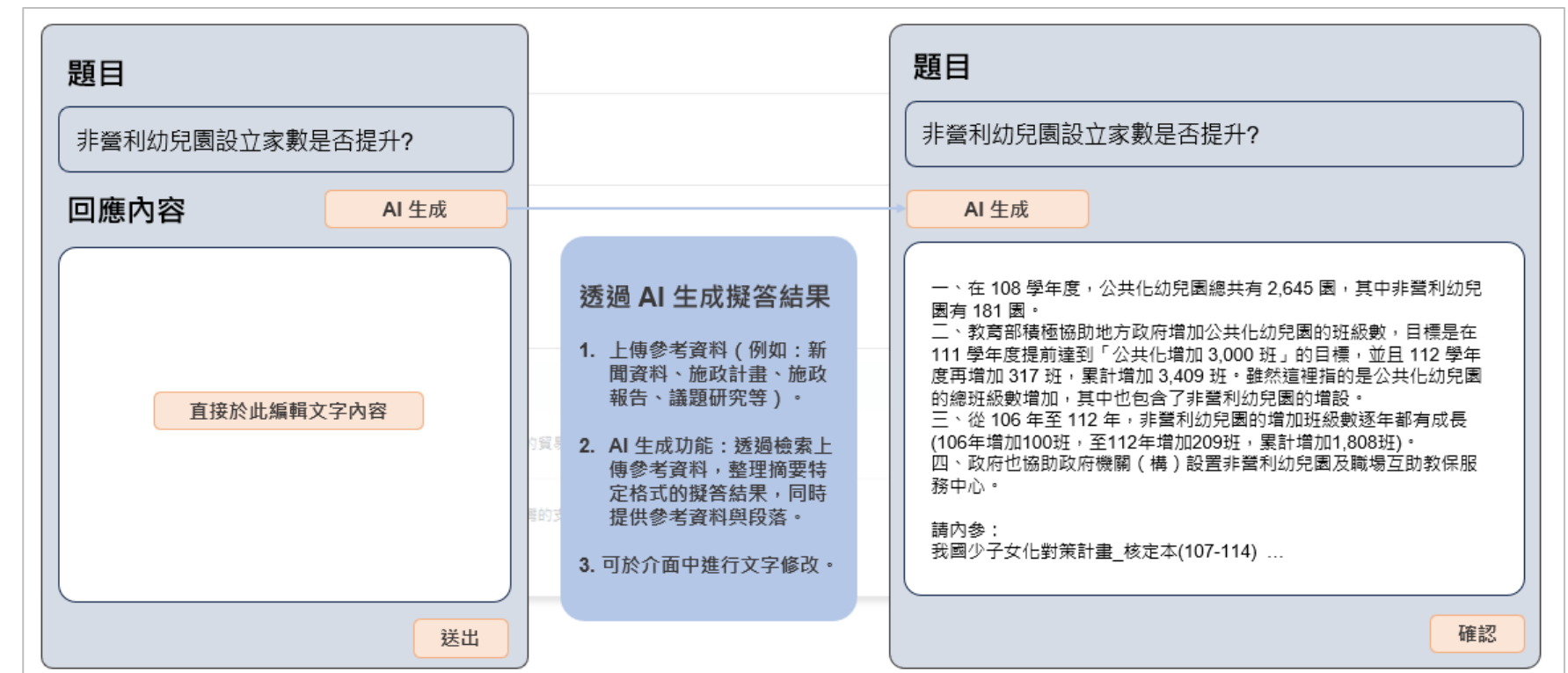
3. Conclusion & Interactive Q&A Session

Thank You

For more information, please contact us

http://www.eland.com.tw

	For the Three Months Ended September 30					For the Nine Months Ended September 30				
	2025		2024		YOY	2025		2024		YOY
	Amount	%	Amount	%	%	Amount	%	Amount	%	%
Operating revenue	53,695	100.0%	49,394	100.0%	8.7%	146,886	100.0%	133,573	100.0%	10.0%
Operating costs	10,719	20.0%	9,142	18.5%	17.3%	28,622	19.5%	24,877	18.6%	15.1%
Gross Profit	42,976	80.0%	40,252	81.5%	6.8%	118,264	80.5%	108,696	81.4%	8.8%
Operating expenses	23,982	44.7%	23,874	48.3%	0.5%	74,104	50.5%	69,883	52.3%	6.0%
Selling expenses	7,319	13.6%	6,607	13.4%	10.8%	22,034	15.0%	19,190	14.4%	14.8%
General and administrative expenses	8,994	16.8%	9,301	18.8%	-3.3%	27,821	18.9%	27,438	20.5%	1.4%
Research and development expenses	7,669	14.3%	7,887	16.0%	-2.8%	24,249	16.5%	23,223	17.4%	4.4%
Expected credit loss/(gain)	-	0.0%	79	0.2%	-100.0%	-	0.0%	32	0.0%	-100.0%
Profit from operations	18,994	35.4%	16,378	33.2%	16.0%	44,160	30.1%	38,813	29.1%	13.8%
Non-operating income and expenses	1,070	2.0%	111	0.2%	864.0%	2,887	2.0%	2,106	1.6%	37.1%
Profit before income tax	20,064	37.4%	16,489	33.4%	21.7%	47,047	32.0%	40,919	30.6%	15.0%
Income tax expense	(3,123)	-5.8%	(2,684)	-5.4%	16.4%	(7,335)	-5.0%	(6,621)	-5.0%	10.8%
Net profit for the period	16,941	31.6%	13,805	27.9%	22.7%	39,712	27.0%	34,298	25.7%	15.8%

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