Q2 Institutional Investor Briefing

eLAND Information(6925)

2025.08.21

Agenda

1. Introduction to Products and Business Model
2. Q2 Operational Performance Review
3. Conclusion & Interactive Q&A Session

1. Introduction to Products and Business Model

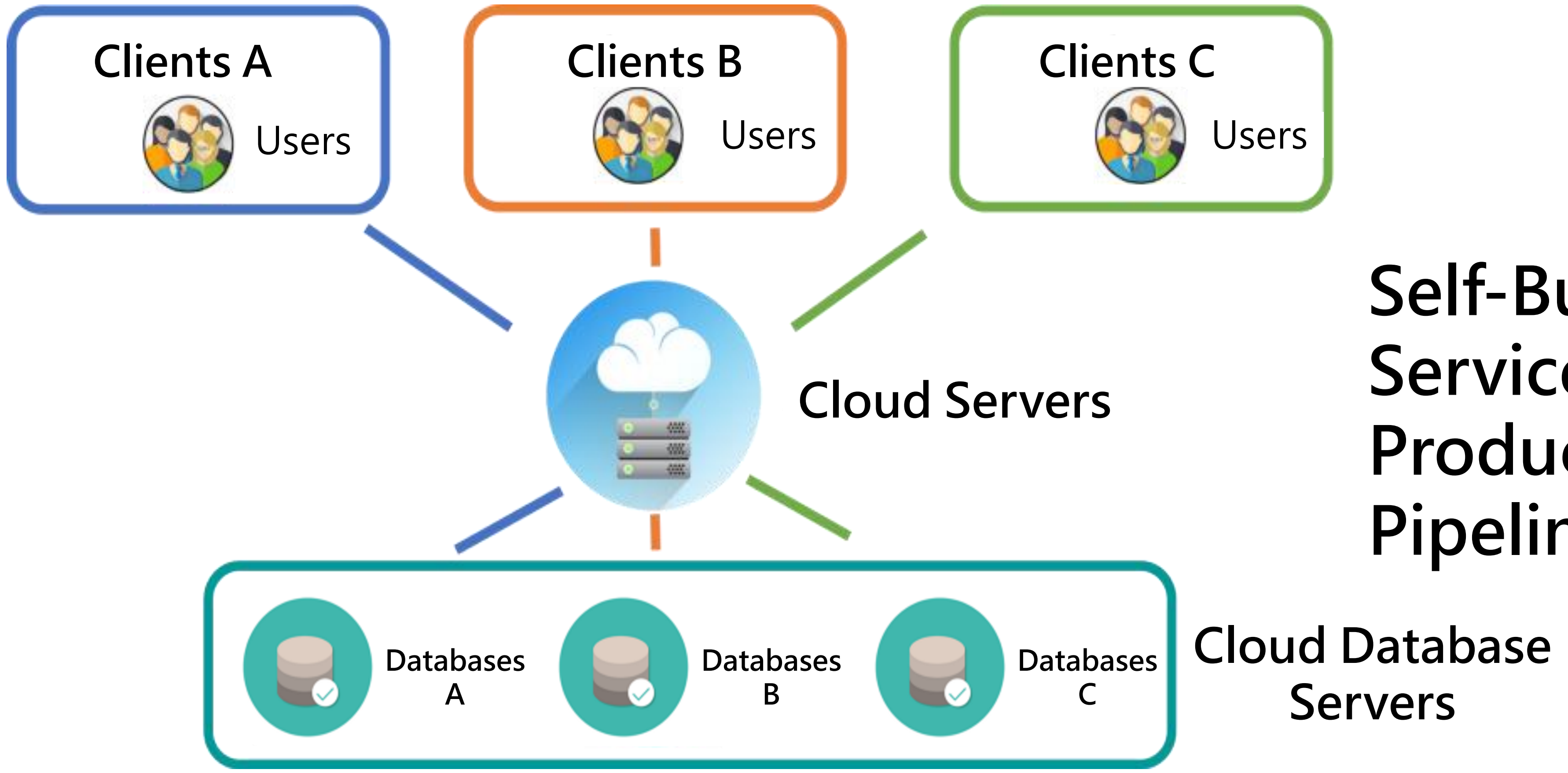
eLAND Information

Leading AI Data Intelligence Company (Stock Code: 6925)

- eLAND Information specializes in advanced AI technologies such as Semantic Analysis and Search Engines, offering high-quality intelligent data analysis services through a subscription-based SaaS (Software as a Service) cloud model. By continuously integrating Search Engine and Semantic Analysis capabilities with AI, we deliver cutting-edge AI solutions and application services to our clients.
- Our clients includes major corporations across industries such as high-tech, telecommunications, finance, retail, and other industries, maintaining a strong market presence among leading enterprises. eLAND Information stands as a benchmark for successful and profitable development of enterprise SaaS cloud services within the industry.

Core Technologies

- Search Engine
- NLP
- ETL



Self-Built Cloud Services and Data Production Pipeline

eLAND AI Intelligent Data Services

- AI-powered intelligent data analysis delivered through subscription-based Software as a Service (SaaS).

Cloud Data Analytics Services

Opview

The largest Social Listening platform

PeopleView

Customer behavior and preference analyzing platform

Search Engine and NLP Licensing

Proprietary core engine delivering excellent performance processing tens of billions of unstructured data

AI Search

AI Search for KM

Launched in 2024

Next-Generation GenAI Knowledge Management Platform

AI Model

Launched in 2025

Enterprise-Dedicated GenAI Model Services

AI Search for EC

Intelligent Labeling and Search Recommendation System

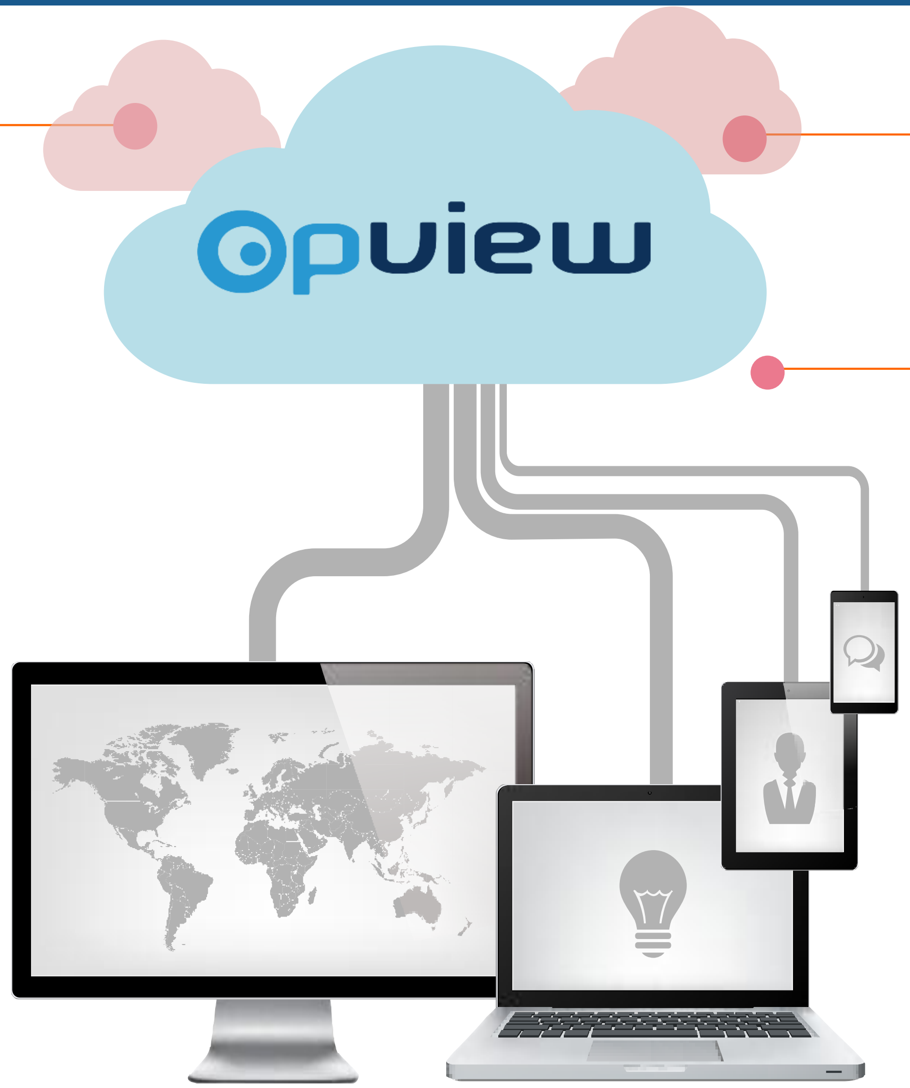
Main Product – OpView Social Listening platform

The most real-time data

Hundreds of cloud servers
24/7 crawling
Integration of Multiple
Intelligence Data Sources

Extensive experience in deployment

Authoritative analyzing methods
recognized by major institutions



The largest observation range

220 thousand+ channels
Operations scale far exceeds that of peers

Leading AI Semantic Analysis technology

Top service provider selected by
trusted organizations

Real-time
24/7 crawling

+

10 billion+
words collected per day

+

Comprehensive Coverage
Extensive Inclusion of Website Channels

+

Patented Technologies
AI Semantic Analysis

➡

Single–portal Search Interface

AI Search for KM

AI Search for KM integrates Generative AI, Search, and NLP, aligning with enterprise permissions and security controls while increasing operational efficiency by over 40%.

AI knowledge assistant quick and accurate responses

- Rapid knowledge search
- Enhancing problem-solving efficiency
- 24/7 service

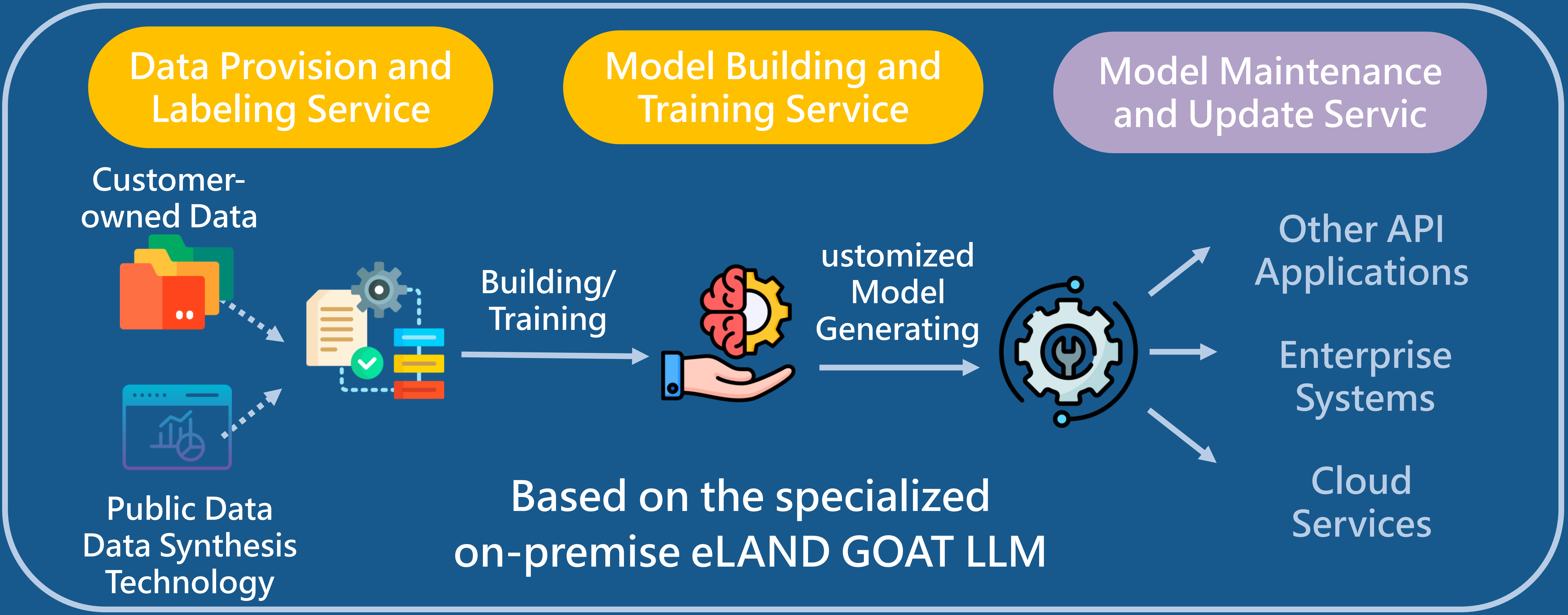
AI Learning Coach Conversational Search and Response

- Resolving Repetitive Issues
- Generates Key summarization
- Real-Time Online Q&A

AI Model

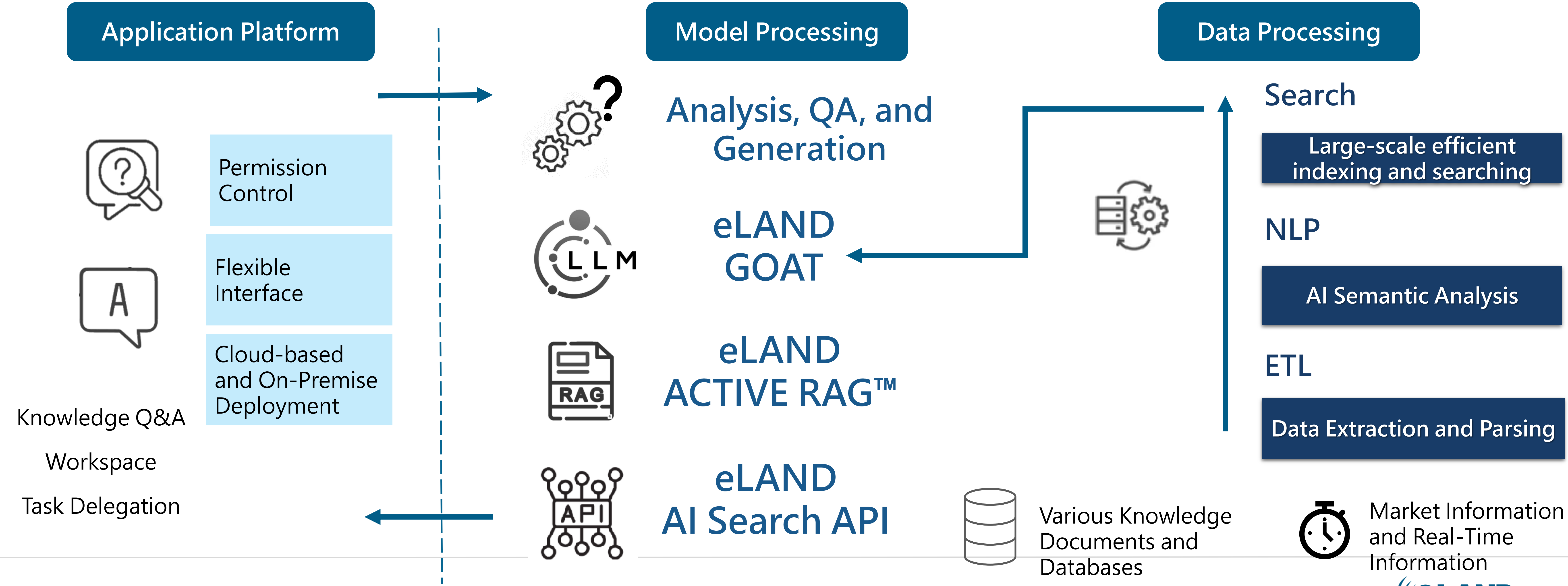
Develop customized models for enterprises. Enhancing Specific Scenario Capabilities with High Efficiency and Cost -Effectiveness. Align with Corporate Requirements and Information Security Standards

Scale Production Workflow



AI Search Intelligent Search Platform

- Integrates Search and Generative AI to connect the data enterprise needs, providing next-generation business operations hub.



Our Competitive Advantages – Technology, Products, Operations, and Market Strengths

Proprietary Core Technologies

Compared to other companies in the same industry, our company has independently developed key AI intelligent data technologies, including search engines, LLM, and distributed processing architectures. These capabilities ensure high product performance that meets enterprise application requirements.

High-Quality Intelligent Data

From a product perspective, successful AI applications require both advanced technology and data. Our products integrate AI and data to provide comprehensive applications for enterprise. eLAND has amassed vast, complete, and high-quality dataset covering social media, audience profiles, and market informations from public online sources, which serves as crucial training material to enhance accuracy and capabilities of AI mode.

Large-Scale Data Platform

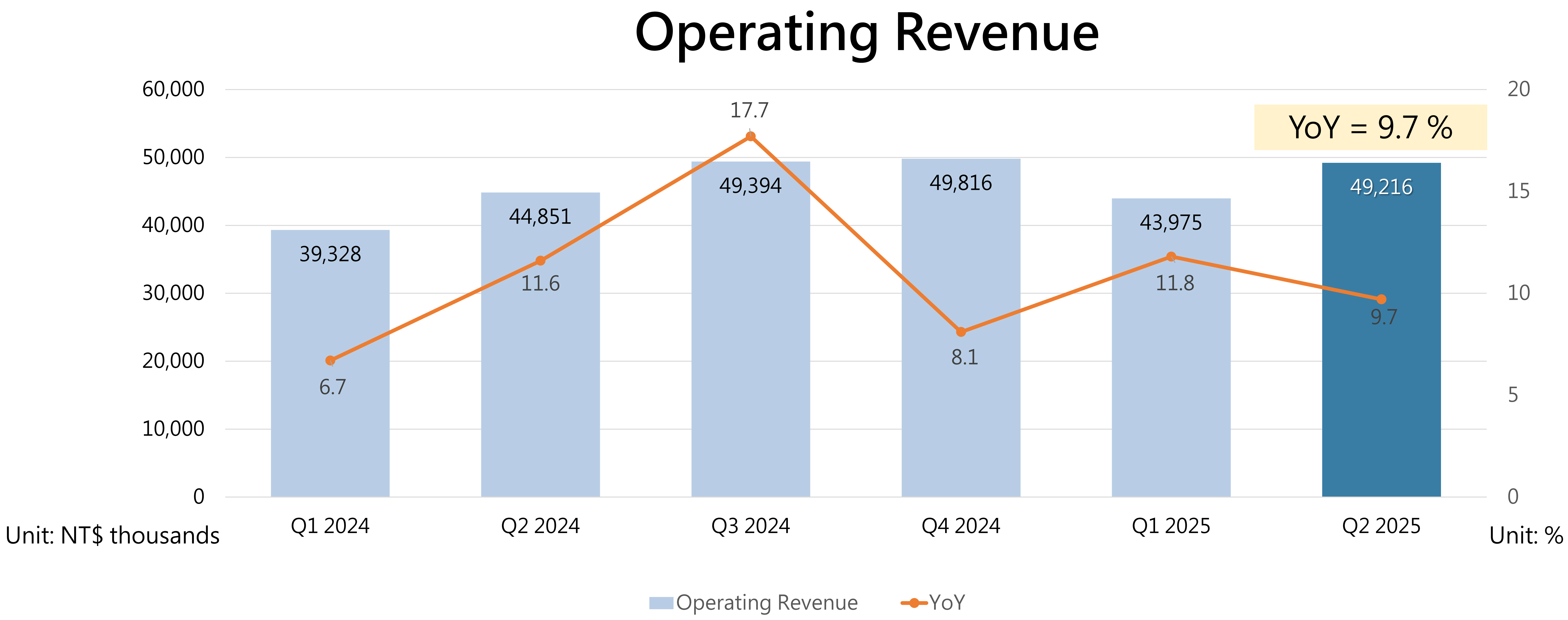
Operationally, eLAND built a data production pipeline that handles data capture, cleansing, aggregation, indexing, analysis, model building, and visualization. Our platform processes over 6 billion words daily, maintaining a continuous data workflow which can completes the process from ingestion to application within 15 minutes at fastest. Besides, multiple automated monitoring and backup systems of our platform create a strong entry barrier in the industry.

Strong Customer Base

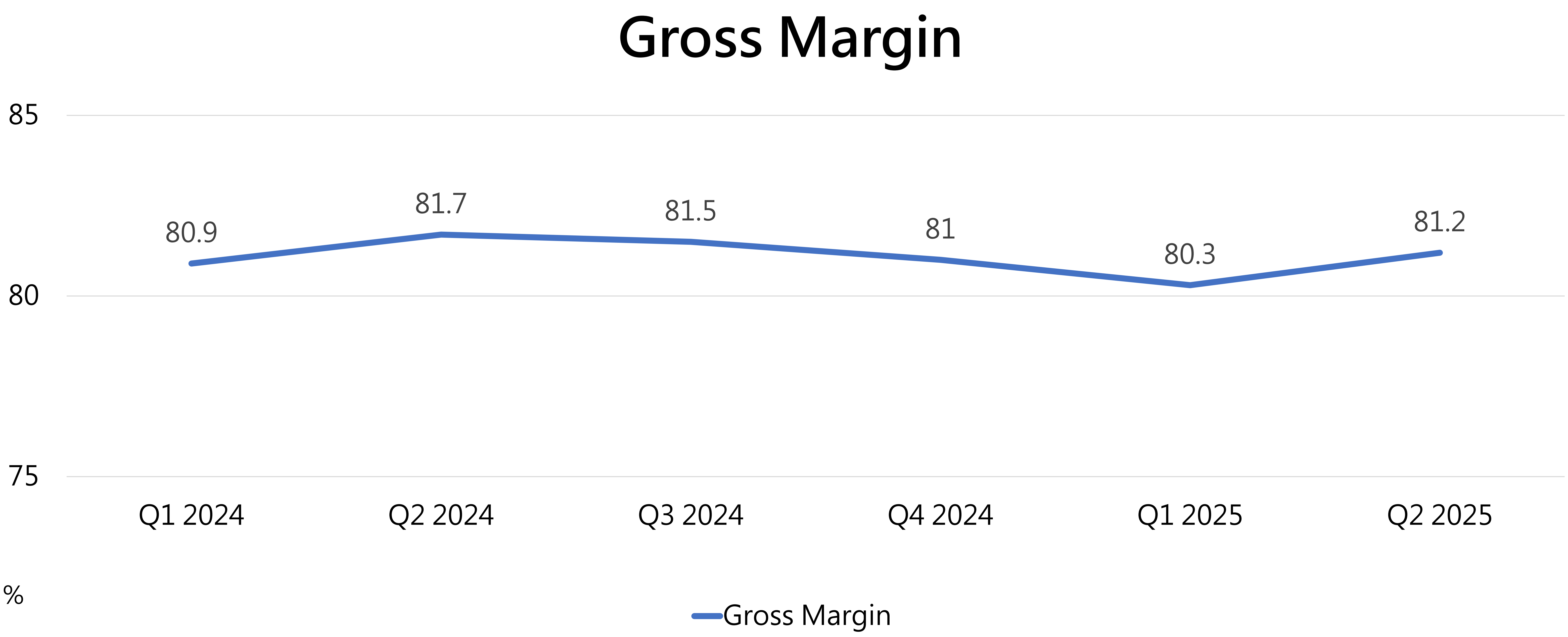
In the market, our primary clients come from the finance, retail, advertising, marketing, and government industry. Many industry leaders in these fields are our customers. Their successful cases help eLAND to expand market expansion and scaling, while their feedback of using also helps us stay informed on the latest AI intelligent data applications and trends, reinforcing our leading position.

2. Q2 Operational Performance Review

Operational Performance

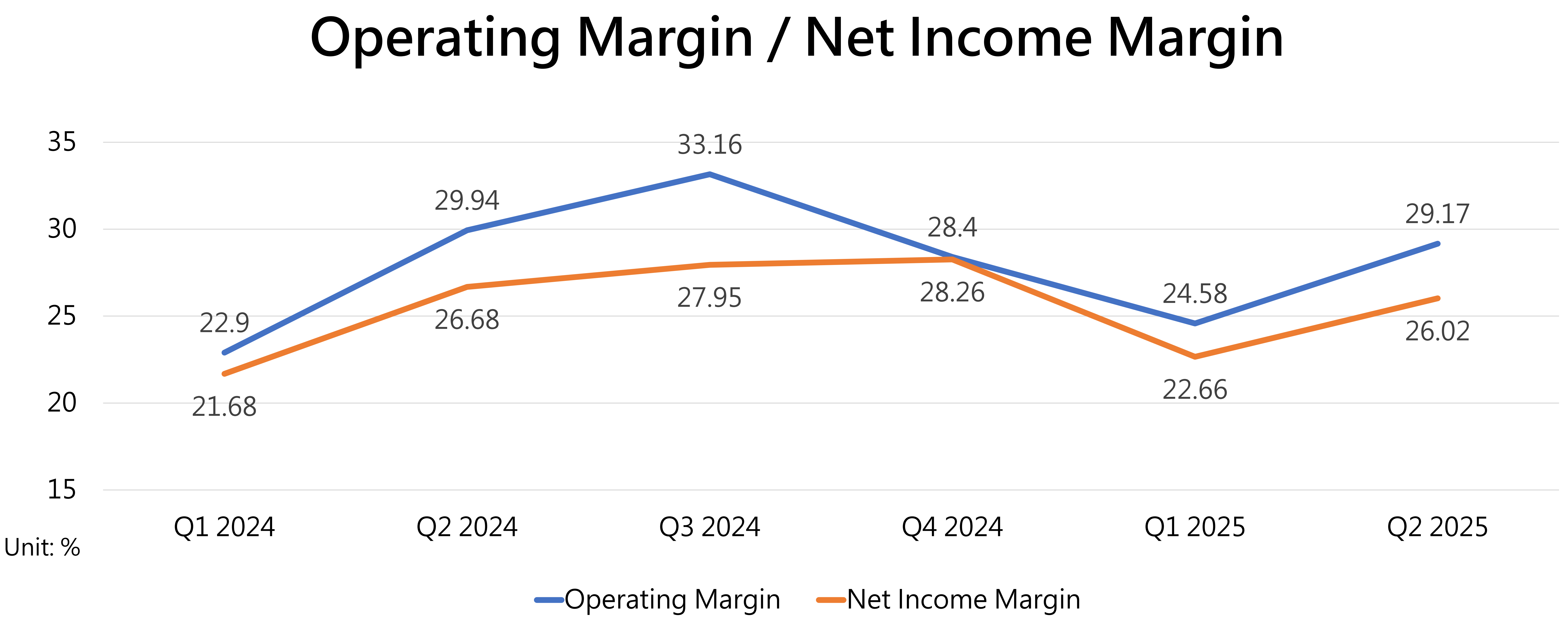


Operational Performance



Unit: %

Operational Performance



Operational Performance

Main Products / Services

Main Products (Services)	Q4 2024			Q1 2025			Q2 2025		
	Operating Revenue	Revenue Share	Growth Rate (YoY)	Operating Revenue	Revenue Share	Growth Rate (YoY)	Operating Revenue	Revenue Share	Growth Rate (YoY)
Cloud Data Analytics Services	39,529	79.3 %	12.5 %	37,689	85.7 %	9.6 %	37,903	77.0 %	9.4 %
AI Search	7,823	15.7 %	12.2 %	5,374	12.2 %	31.9 %	10,425	21.2 %	16.2 %
Search Engine Software and Others	2,464	5.0 %	-37.7 %	912	2.1 %	5.6 %	888	1.8 %	-27.3 %
Total	49,816	100 %	8.1 %	43,975	100 %	11.8 %	49,216	100 %	9.7 %

Unit: NT$ thousands

Q2 Product Development

Cloud Data Analytics Services

OpView Insight 5.1 Launch

- Automated reports with AI-driven recommendations: Marketing Analysis / PR Response
- Multi-topic overview for monitoring multiple subjects at once
- Article Exploration Assistant with 4 AI templates: Policy Opinion, Business Opportunities, Crisis Management, Marketing Strategy

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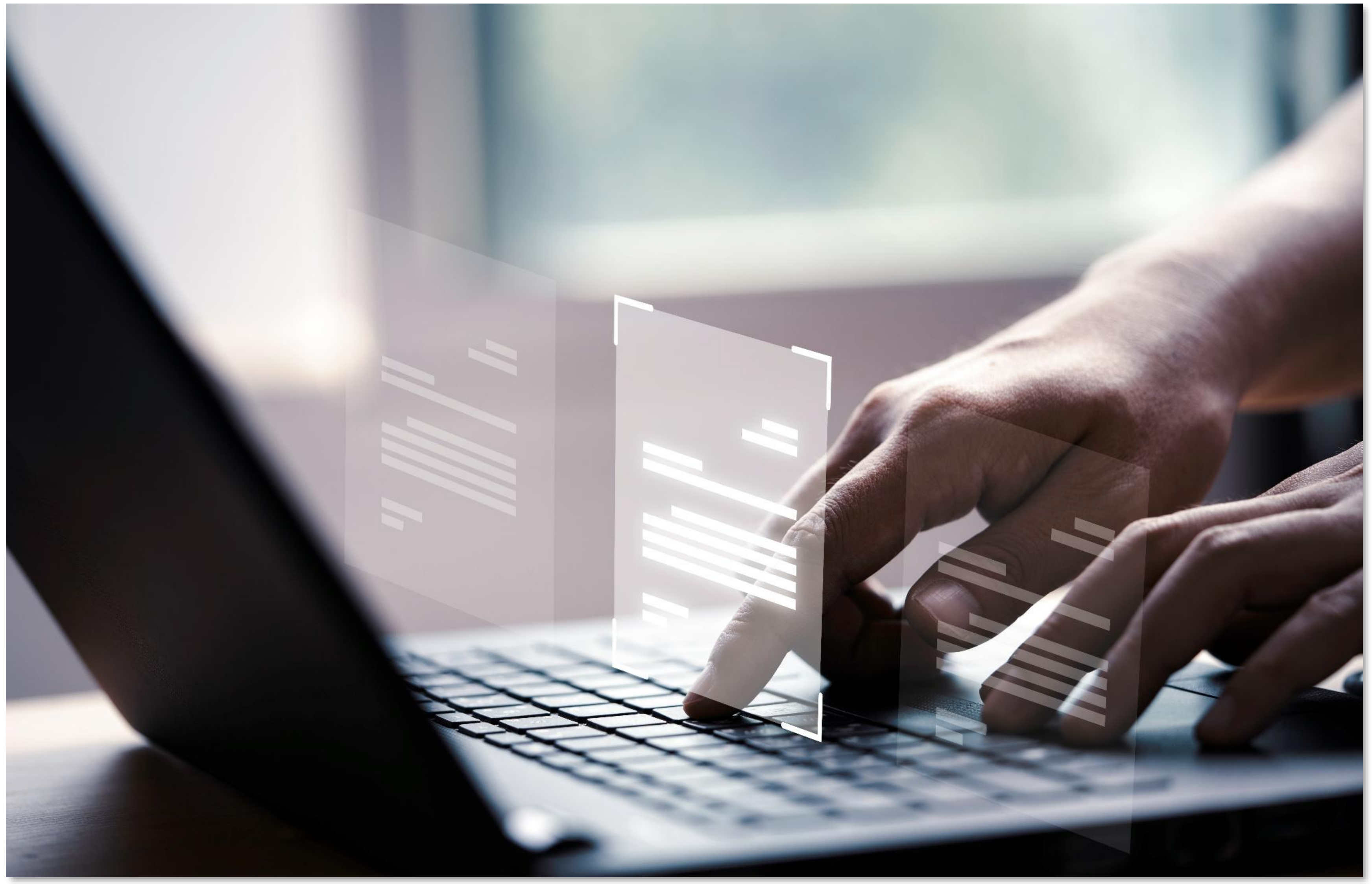
Q2 Product Development

AI Search

AI Search for KM 3.1 Launch

- Provide Workspace File Summaries
- Introduce DeepSearch file answering capabilities
- Enhance user interface
- Add conversation history summarization



Q2 Business Development

AI Search

- Public Governance
- Digital Marketing
- Security Intelligence & Investigation
- Financial Intelligence Assistant

Focused on four major areas, we successfully launched multiple large-scale projects in Q2, continued expanding our business footprint, and achieved the set performance targets.

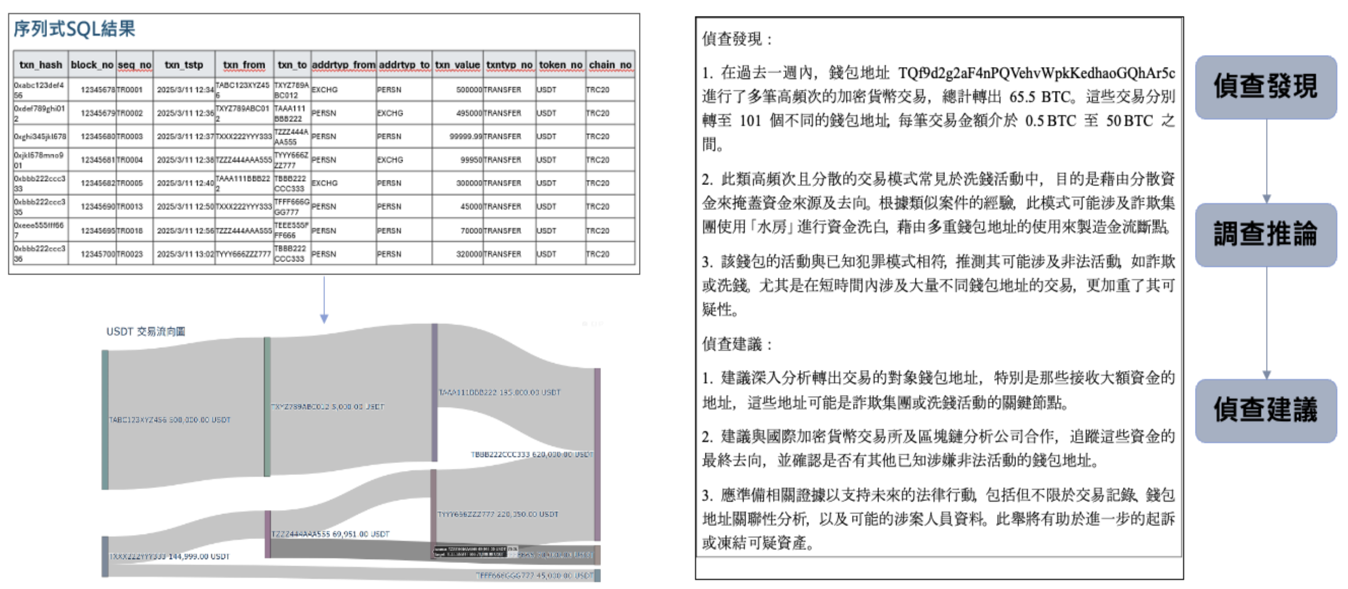
Security Intelligence & Investigation

In Q2, we secured key clients from security and intelligence units, serving as their partner in crime prevention and investigation.

- Construction of virtual currency transaction investigation systems
- Extraction of relationship mapping between individuals
- Automated generation of investigation reports
- Authentication and verification of investigation reports

Entity-Relationship Triple Extraction

Financial Flow Investigation & Report Generation



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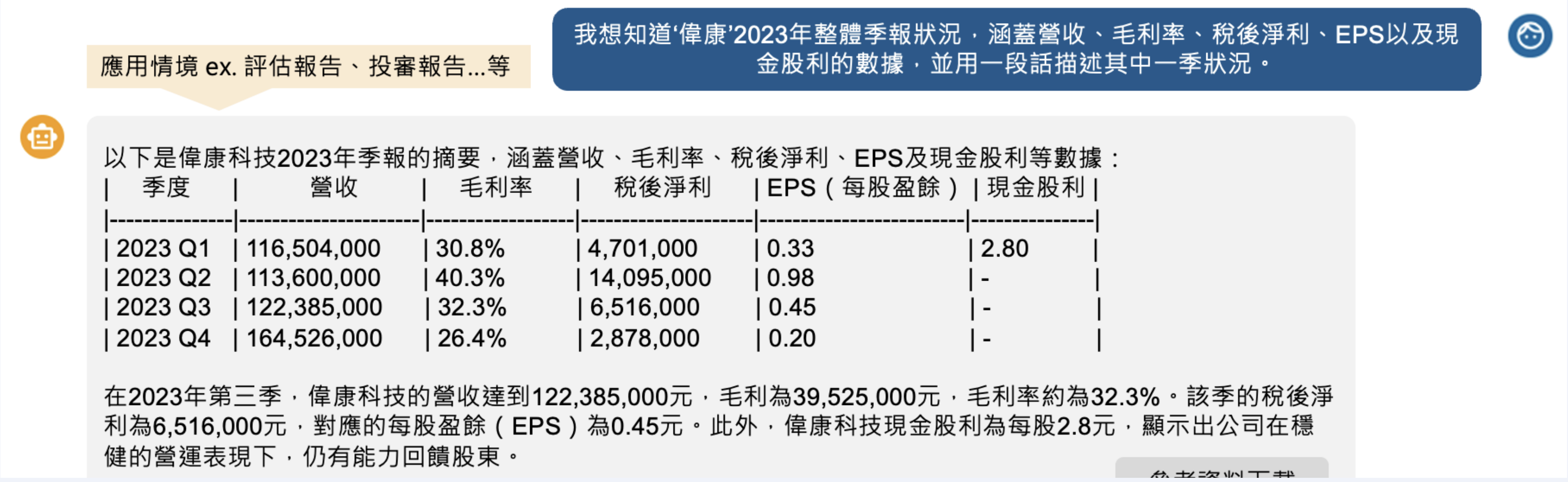
Financial Intelligence Assistant

In Q2, we also secured financial sector clients and and provided them with AI search services.

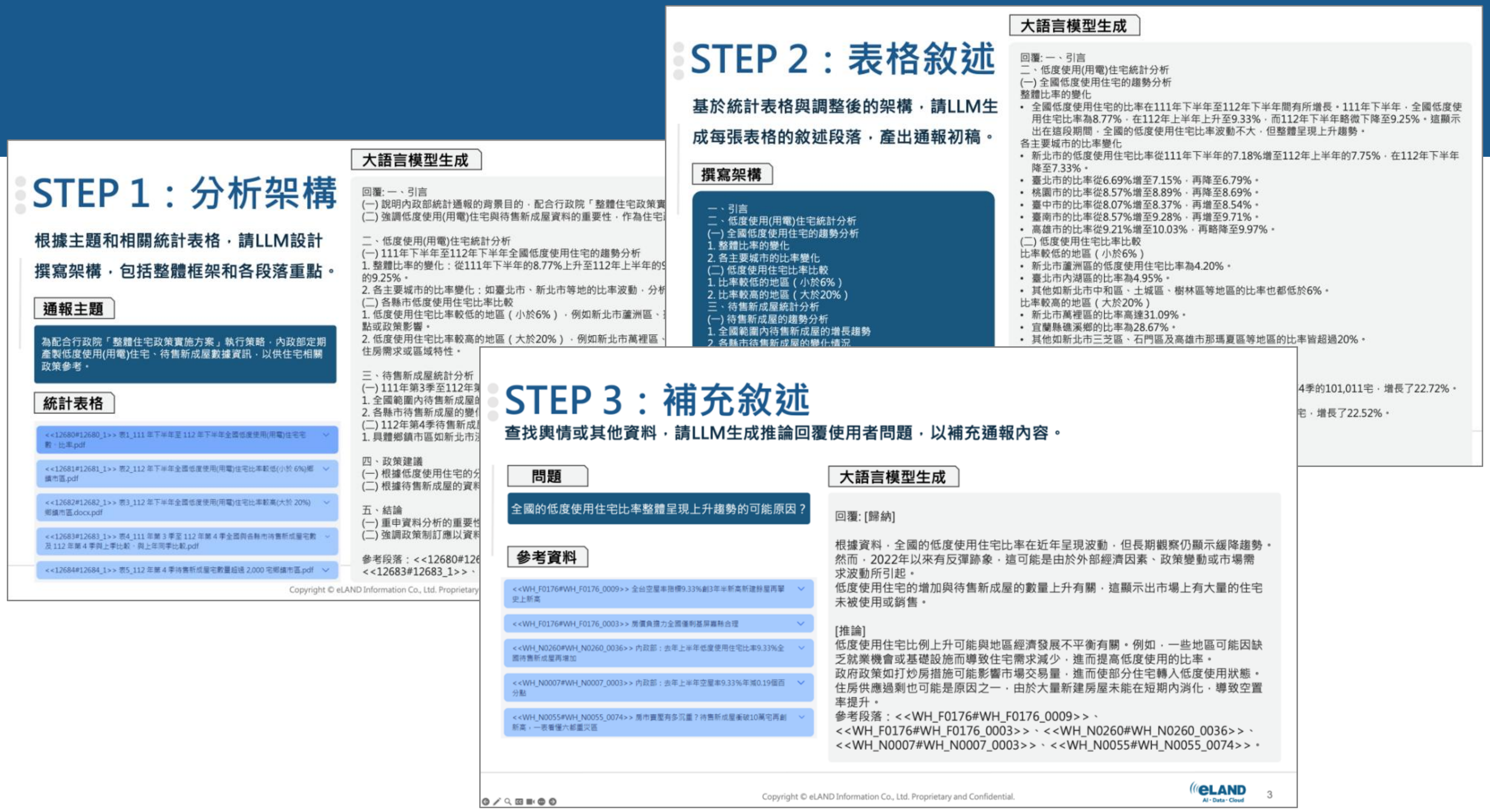
- Intelligent customer service and employee training for life insurance industry
- Development of financial intelligence databases
- Conversion of financial crime characteristics and case selection

Credit Assessment Report Intelligence Gathering



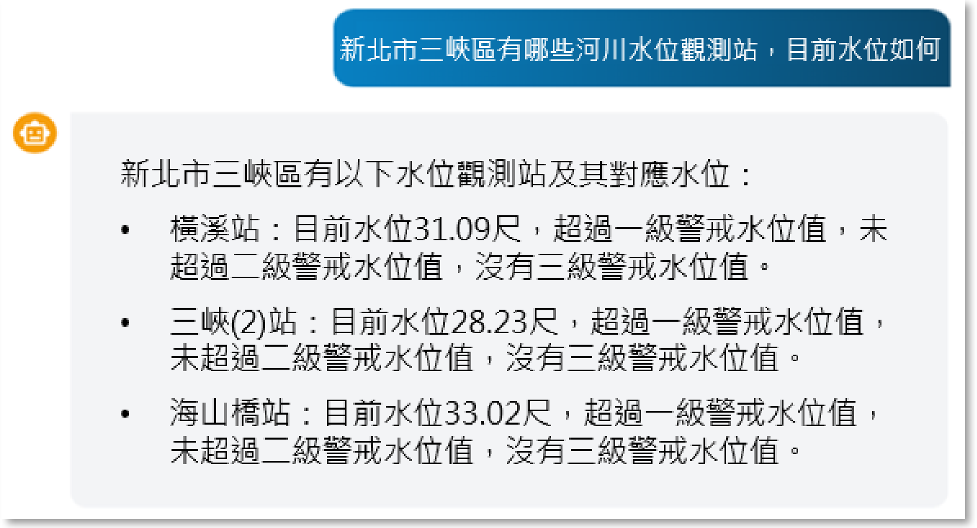
Conversion of Criminal Characteristics into Query Criteria

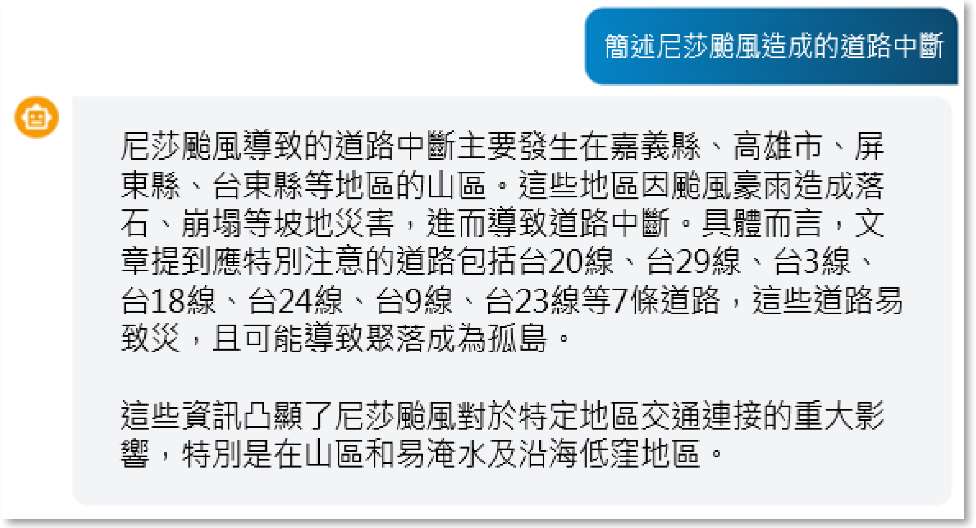
Public Governance



In Q2, we secured multiple commissioned projects from government agencies and provided support for policy decision-making.

- Automated processing of personnel evaluation data.
- Extracted highlights of evaluation report and analyzed common issues.
- Integrated application of disaster-related data, including meteorological and hydrological information.





3. Conclusion & Interactive Q&A Session

Thank You

For more information, please contact us

http://www.eland.com.tw

	2025 April–June (Q2)		2024 April–June (Q2)		YOY	2025 January–June (H1)		2024 January–June (H1)		YOY
	Amount	%	Amount	%	%	Amount	%	Amount	%	%
Net Operating Revenue	49,216	100.0%	44,851	100.0%	9.7%	93,191	100.0%	84,179	100.0%	10.7%
Operating Costs	9,251	18.8%	8,221	18.3%	12.5%	17,903	19.2%	15,735	18.7%	13.8%
Gross Operating Profit	**39,965**	**81.2%**	**36,630**	**81.7%**	**9.1%**	**75,288**	**80.8%**	**68,444**	**81.3%**	**10.0%**
Operating Expenses	**25,608**	**52.0%**	**23,201**	**51.7%**	**10.4%**	**50,122**	**53.8%**	**46,009**	**54.7%**	**8.9%**
Selling Expenses	7,903	16.1%	6,118	13.6%	29.2%	14,715	15.8%	12,583	14.9%	16.9%
Administrative Expenses	9,633	19.6%	9,542	21.3%	1.0%	18,827	20.2%	18,137	21.5%	3.8%
Research and Development Expenses	8,072	16.4%	7,574	16.9%	6.6%	16,580	17.8%	15,336	18.2%	8.1%
Expected Credit Impairment Losses (Reversal Gains)	-	0.0%	(33)	-0.1%	-100.0%	-	0.0%	(47)	-0.1%	-100.0%
Operating Profit	**14,357**	**29.2%**	**13,429**	**29.9%**	**6.9%**	**25,166**	**27.0%**	**22,435**	**26.7%**	**12.2%**
Non-operating Income and Expenses	952	1.9%	989	2.2%	-3.7%	1,817	1.9%	1,995	2.4%	-8.9%
Pre-tax Net Income	**15,309**	**31.1%**	**14,418**	**32.1%**	**6.2%**	**26,983**	**29.0%**	**24,430**	**29.0%**	**10.5%**
Income Tax Expenses	(2,502)	-5.1%	(2,450)	-5.5%	2.1%	(4,212)	-4.5%	(3,937)	-4.7%	7.0%
Net Income After Tax	**12,807**	**26.0%**	**11,968**	**26.7%**	**7.0%**	**22,771**	**24.4%**	**20,493**	**24.3%**	**11.1%**

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